



Southwestern Industries, Inc

White Paper

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Customer Own-Carrier Shipping Guidelines

SWI provides for a responsible carrier for shipment of machines and combines the carrier's charges with our own packing charges for a reasonable flat fee.

If a customer elects to have a different carrier transport his machine, the following guidelines apply.

We reserve the right to require proof of insurance coverage for the carrier.

There will be a crating charge of \$250 per machine.

The machine sale is FOB our dock; damage done to the machine in shipment is not the responsibility of SWI. Of course, we will help fix a problem, but we will not pay to have the problem fixed.

We reserve the right to use our own discretion about whether or not to load a truck.

Our overwhelming priority is the safety of the driver and anyone else who happens to be on the road near the machine in transit. Our second priority is for the goods to arrive undamaged. We will refuse to load a truck when there is a reason to doubt either of these.

Flat bed trucks are required. We will almost never load onto an enclosed van or trailer. Since the enclosed container must be loaded from the rear, this will require a forklift to enter the container. The combined weight of the forklift and machine is likely to exceed the capacity of the container.

The vehicle must feature air-ride suspension to protect the precision machinery from excessive vibration.

Machines are a tipping hazard. They are bolted securely to the pallet and the pallet must be strapped in such a way as to prevent the pallet from lifting from the floor. The vehicle must have adequate tie-downs on the floor or lower that will secure straps over the pallet of the machines with downward pressure. Tie-downs that are above the top of the pallet are not acceptable.

The machines are packed to prevent rust. The carrier must not break the packaging.

The carrier must not strap over the machine in a way that damages the sheet metal. Strapping the pallet to the bed as described above should secure the machine adequately.

The carrier must cover the load with secure tarps.

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